

FINDER'S FEE AGREEMENT

(Calif. Business and Professions Code §§10130, 10139)

NOTE: This form is used by an agent when they employ an unlicensed individual to locate, solicit and refer or identify persons who need the services of the broker, to document the terms of the employment.

DATE: _____, 20_____, at _____, California.
Items left blank or unchecked are not applicable.

1. In consideration for services to be rendered by _____, as the Finder, Broker hereby contracts with Finder to refer to Broker a prospective client in need of services as a:

- Buyer Lender Borrower
- Owner/Seller Tenant Landlord

2. Finder agrees not to participate in or conduct any negotiations with the prospective client or solicit loans on behalf of the prospective client.
2.1 Finder is not licensed by the California Department of Real Estate.

3. The prospective client is identified as:
Name _____
Address _____
Telephone _____

3.1 Further referrals of other prospective clients may be included in this agreement by an addendum signed by both Broker and Finder. [See **ft** Form 250]

4. The real estate involved, if any, is referred to as
Common address _____
Legal description/Assessor's parcel number _____

5. As compensation for each referral by Finder, Broker agrees to pay Finder the following amount:
a. \$_____ for each prospective client.
b. _____% of Broker's fee received on the first transaction with each prospective client.
c. _____% of the purchase price paid on the first transaction with each prospective client on which Broker receives a fee.
d. Other: _____

6. Finder's compensation is earned and payable:
a. On close of the first transaction involving each prospective client.
b. Other time of payment _____
c. Should the prospective client not enter into a commissionable transaction through Broker within _____ months after the date that prospective client is identified in writing to Broker, Broker shall owe Finder no compensation.

7. Additional terms and conditions: _____

I agree to the terms stated above.
Date: _____, 20_____
Broker: _____
CalBRE #: _____

By: _____
Address: _____

Phone: _____ Cell: _____
Fax: _____
Email: _____

I agree to the terms stated above.
Date: _____, 20_____
Finder's name: _____

Signature: _____
Social Security #: _____
Address: _____

Phone: _____ Cell: _____
Fax: _____
Email: _____