

# Real Estate Principles

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# firsttuesday

## General Information

### Course Titles, Descriptions, Hours and DRE Category

**Real Estate Principles:** The material in Real Estate Principles is a broad collection of fundamental real estate concepts a new sales agent will likely encounter in their first four years of practice. Included are basic agency issues, fair housing rules, property disclosures, property valuation, purchase offers, rights of ownership, adjacent property issues, title and vesting, notes and trust deed financing provisions, default and foreclosure, property management, construction and real estate math.

**Method of presentation:** Correspondence/e-book.

**Course hours:** 45

### Exam Information

Each final exam is open book, timed and consists of 100 multiple choice questions. The time allotted is 2 hours and 30 minutes per exam. You must obtain a minimum passing score of 60%. A backup exam is available immediately if you fail an exam. The backup exam covers the same course material as the original exam, but the questions are not the same. If you do not pass the backup exam, that course is automatically reset and requires you to wait another 18-day study period before you may attempt the exam again.

### Textbooks Used

Title: **Real Estate Principles**  
Author(s): Realty Publications, Inc.  
Copyright Date: 2016  
Pages: 622  
Edition: 2nd

### Regular Package Price

|                        |  |
|------------------------|--|
| Multi-media Enrollment | \$94.50 (includes shipping and handling) |
| e-book Enrollment      | \$66.50                                  |

### Refund Statement

**first tuesday** courses come with a 100% moneyback guarantee. The refund request must be made during the one-year enrollment period, and before any exams are taken. If you want to substitute courses, we will send you a different course of your choice for an additional fee. Please call our office for more information at 951-781-7300.

### Course and instructor evaluation, complaint statement and DRE disclaimer

#### **DRE Disclaimer Statement**

This course is approved for pre-license education credit by the California Department of Real Estate. However, this approval does not constitute an endorsement of the views or opinions which are expressed by the course sponsor, instructors, authors, or lecturers.

#### **Correspondence Course Identification Statement**

Students will present one of the following forms of identification immediately before the administration of the final examination on paper:

- A current California driver's license.
- A current identification card described in Section 13000 of the California Vehicle Code
- Any identification of the participant issued by a governmental agency or a recognized real estate related trade organization within the immediately preceding five years which bears a photograph, signature and identification number of the participant.

#### **Online Evaluation Statement**

A course and instructor evaluation is available on the California Department of Real Estate (DRE) website at [www.dre.ca.gov](http://www.dre.ca.gov). Access this form by typing in "RE 318A" in the search box located in the upper right corner of the home page.

#### **Course Provider Complaint Statement**

A course provider complaint form is available on the California Department of Real Estate (DRE) website at [www.dre.ca.gov](http://www.dre.ca.gov). Access this form by typing in "RE 340" in the search box located in the upper right corner of the home page. An informational form regarding course provider complaints, "RE 340A" is also available.