

# Video Renewal Course: Real Estate Made Reel™

3474 Niki Way, Riverside CA 92507 | Phone 951.781.7300 | [www.firsttuesday.us](http://www.firsttuesday.us)

DRE Sponsor No. 0473 | Correspondence/Video/e-Book/Course

## firsttuesday

### General Information

#### Course Titles, Descriptions, Hours and DRE Category

**Video Renewal Course: Real Estate Made Reel™ (27 hours of Consumer Protection):** An interactive video-based experience which brings California real estate fundamentals to vivid life. Topics include ownership concepts and real estate law, the use of various types of listing agreements, proper handling of property disclosures, applied real estate valuation, notes and their provisions, and foreclosure proceedings. Watch, listen, read, interact – learn. **Exam:** 2 45-question exams, 45 minutes allowed per exam.

**Office Management (3 hours of Management and Supervision):** A critical analysis of how real estate brokers are to establish policies, rules and procedures for managing their offices and limit their exposure to risk. Also covered is the tracking of agent activities, records, funds and reports, as well as the appointment and supervision of an office manager, and implementing a successful marketing strategy. **Exam:** 1 15-question exam, 15 minutes allowed.

**Agency (3 hours of Agency):** Agency and representation are synonymous in real estate transactions. Learn how a broker, by accepting employment from a client, undertakes the task of aggressively using due diligence to represent the client - to meet the client's purpose for retaining the broker. **Exam:** 1 15-question exam, 15 minutes allowed.

**Fair Housing (3 hours of Fair Housing):** Fair Housing focuses on the federal and state housing laws which relate to the sale and rental of property, such as prohibitions against redlining, discriminatory advertisement, refusing to show properties and blockbusting. **Exam:** 1 15-question exam, 15 minutes allowed.

**Trust Funds (3 hours of Trust Fund Handling):** Trust Funds covers the management and accounting of trust funds belonging to others which a broker handles in the course of their business. **Exam:** 1 15-question exam, 15 minutes allowed.

**Ethics (3 hours of Ethics):** A review of the procedures for maintaining professional standards in all real estate transactions to ensure truthful and reputable conduct by real estate licensees. Topics include how to disclose a conflict of interest, the proper handling of a counteroffer form, property disclosures, the accurate representation of mortgage terms and prohibited practices, such as use of kickbacks, price fixing and restricted MLS access. **Exam:** 1 15-question exam, 15 minutes allowed.

**Risk Management (3 hours of Risk Management):** Recognize, handle and effectively resolve the risk of liability inherent in the practice of real estate related activities. The correct use of forms to make disclosures and present analyses is crucial to avoid the errors and omissions which place liability on the broker and their agents. **Exam:** 1 15-question exam, 15 minutes allowed.

All courses need to be completed within one year from the date of enrollment.

#### Exam Information

All exams are multiple choice. You have 2 attempts at each exam. On the second attempt, the exam contains different questions. Exams are multiple choice and open book. All questions are displayed at once. The passing score is 70%. **You may only test on 15 hours of continuing education per 24-hour period.** The maximum time allowed per exam is equal to **1 minute per question.**

If you fail both attempts at the final exam, you will not receive credit for the course but will be **automatically re-enrolled** at no cost within your one-year enrollment period. You must retake the course and pass the final exam with a score of 70% or better to receive credit. You cannot access additional segments of the course which exceed 15 credit hours until 24-hours have passed from completion of a final exam.

Questions on the final exam duplicate no more than 10% of the questions on the quizzes.

#### Video Content Used

**Video Renewal Course: Real Estate Made Reel™** © 2021 by **firsttuesday** - 6 hr 7 minute runtime.

#### Audio Content Used

**Video Renewal Course: Real Estate Made Reel™: Audio Glossary** © 2021 by **firsttuesday** - 2 hr 12 minute runtime.

#### Textbooks Used

**Video Renewal Course: Real Estate Made Reel™**, First Edition © 2021 by **Realty Publications, Inc.** - 681 pages

**Video Renewal Course: Real Estate Made Reel™: Audio Glossary Transcript**, First Edition © 2021 by **Realty Publications, Inc.** - 61 pages

**Office Management and Supervision, Agency, Fair Housing, Trust Funds, Ethics and Risk Management**, Seventh Edition © 2018 by **Realty Publications, Inc.** - 320 pages

#### Enrollment Price

Digital access to all video, audio and e-book content                      \$119.50

#### Refund Statement

**first tuesday** courses come with a 100% moneyback guarantee. The refund request must be made during the one-year enrollment period, and before any exams are taken. If you want to substitute courses, we will send you a different course of your choice for an additional fee. Please call our office for more information at 951-781-7300.

#### Course and instructor evaluation, complaint statement and DRE disclaimer

A course and instructor evaluation is available on DRE's website, [dre.ca.gov](http://dre.ca.gov). Access this form by typing "RE 318A" in the search box in the upper right corner of the DRE's website. A course provider complaint form is also available on the DRE website. Access this form by typing in "RE 340" in the search box located in the upper right corner of the home page. An informational form regarding course provider complaints, "RE 340A" is also available. These courses are approved for continuing education by the DRE. However, this approval does not constitute an endorsement of the views or opinions which are expressed by the course sponsor, instructor, authors or lecturers.

A course provider complaint form is available on the California Department of Real Estate (DRE) website at [www.dre.ca.gov](http://www.dre.ca.gov). Access this form by typing "RE 340" in the search box located in the upper right corner of the home page. An informational form regarding course provider complaints, "RE 340A" is also available.